

GIOVANNI BATTISTA DAGNINO

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ACADEMIC POSITIONS

University of Rome LUMSA

Chair of Management and Professor of Digital Strategy, 2018-to date
Founding Director MSc Program in Economics and Management
Chair Department Committee on Sustainability
Chair Scientific Committee LUMSA Digital Hub

University of Catania

Professor of Business Economics and Management, 2006-2018
Associate Professor of Business Economics and Management, 2001-2006
Assistant Professor of Business Economics and Management, 1996-2001
University Evaluation Commission
University Spinoff Board
University Research Committee
Deputy Chair Department of Economics and Business
Dean of Research Department of Economics and Business
Deputy Director of MSc Program in Financial Management
Coordinator PhD Program in Economics and Management

Visiting Professor University of Mannheim Business School, 2019

Chair Cooperative Strategies Interest Group Strategic Management Society, 2017-2019

Board Member Italian Academy of Management, 2018-2020

Co-Editor Journal of Management and Governance, 2020-2022

He has had several **Visiting Appointments of teaching and/or research in eleven academic institutions of six different countries**: Germany, France, Italy, Spain, UK, and USA. These institutions are:

Harvard Business School, USA

The Wharton School, University of Pennsylvania, USA

Tuck School of Business at Dartmouth, USA

London Business School, UK

IE Business School Madrid, Spain

IESE Business School Barcelona, Spain

Grenoble Ecole de Management, France

IAE Business School, Austral University Buenos Aires, Argentina

University of Mannheim Business School, Germany

Free University of Bolzano, Italy

University of Palermo, Italy

In addition, he has also taught courses at **University of Padua, Autonomous University of Madrid**, and **Luiss Business School in Rome & Milan**

Faculty Member, European Institute for Advanced Studies in Management Brussels

Fellow, Strategic Planning Society London

Friend, European Investment Bank Institute Luxemburg

Friend, Strategic Management Society Chicago

Affiliate, Industry Studies Alfred P. Sloan Foundation New York

Academic Member, European Corporate Governance Institute Brussels

Associate Editor of an international journal *Long Range Planning* and member of editorial boards of several international journals: *Academy of Management Review*, *Strategic Management Journal*, *Long Range Planning*, *Journal of Management and Governance*, *International Journal of Strategic Business Alliances*, *International Studies of Management and Organization*, *American Journal of Business*, *Journal of Entrepreneurship*, *Business and Economics*, *Economia e Politica Industriale*, *Economia & Management*, and *Piccola Impresa/Small Business* as well as of the scientific advisory board of Grenoble Ecole de Management

PROFESSIONAL QUALIFICATIONS

Chartered Consultant in Finance, Accountancy, Corporate and Tax Law (Italian CPA) since 1991
Chartered Auditor since 1995

EDUCATION

University of Catania and MURST, 1996

PhD in Business Economics and Management – Full Approval

University of Palermo

School of Political Sciences and International Relations, 1991-1993

Bocconi University Milan, 1990

Laurea Degree (MS+BS) in Business Economics – Summa cum laude

LANGUAGES

Italian (native), English (excellent; C2 equivalent), Spanish (very good), French (intermediate)

OTHER ACTIVITIES

Member of various academies/associations: Bocconi Alumni Community, Rotary Club Palermo, Italian Academy of Management, Italian Society of Management, Academy of Management, European Academy of Management (Founding member), Entrepreneurship Research Society (Founding Scholar), Industry Studies Association New York, Strategic Management Society Chicago, International Schumpeter Society, Nedcommunity, and European Corporate Governance Institute

PERSONAL INTERESTS

Sport (jogging, tennis, swimming), international travels, reading (economics and management, finance, history and military history, science and philosophy, digital transformation and sustainability)

RESEARCH INTERESTS AND PUBLICATIONS

Author of over 150 articles, book chapters, books, and other scientific works, the research interests of Giovanni Battista Dagnino spans from the study of corporate governance and strategic leadership, to the relationships between corporate governance, corporate strategy and entrepreneurship, diversification strategies, strategic alliances and interfirm cooperation, temporary competitive advantage, regional innovation and development especially as concerns high-tech environments, and research methodologies in management.

He is author/editor of thirteen books, including: *Entrepreneurial Ecosystem and the Diffusion of Startups* (Edward Elgar, 2018), *Research Methods in Strategic Management* (Routledge, 2016), *The Elgar Handbook of Research on Competitive Strategy* (Edward Elgar, 2012), *New Frontiers in Entrepreneurship. Recognizing, Seizing and Executing Opportunities* (Springer, 2009), *Coopetition Strategy. Theory Experiments and Cases* (Routledge, 2009), *Strategic Capabilities and Knowledge Transfer Within and Between Organizations. New Perspectives from Acquisitions, Networks, Learning and Evolution* (Edward Elgar, 2005)

His work has been published in the following international journals:

Strategic Management Journal, Academy of Management Perspectives, Corporate Governance: An International Review, Global Strategy Journal, Long Range Planning, International Journal of Technology Management, Journal of Business and Industrial Marketing, Management and Organization Review, Organization Studies, R&D Management, Small Business Economics, Advances in Strategic Management, International Studies of Management and Organization, International Journal of Learning and Intellectual Capital, Journal of Management History, Journal of Managerial Psychology, Emergence: Complexity and Organization, International Journal of Economics, Academy of Management Best Papers Proceedings, Journal of Industrial and Business Economics, and Strategic Change; and national journals: *Studi Organizzativi, Economia & Management, Finanza Marketing e Produzione, Mercati & Competitività, Rassegna Economica, Piccola Impresa/Small Business, Economia e Credito, Il Risparmio, and Sinergie-Italian Journal of Management.*

TEACHING PORTFOLIO

In the last two decades, he has developed an extensive and qualified teaching experience at the university and post-experience levels in two languages (English and Italian) of several courses related to Business Economics and Management (2001-to date) in general, and in particular Management of Financial and Insurance Services (from 2004 to 2018), Corporate Strategy (from 2008 to 2019), Corporate Governance and Strategic Leadership (2016-to date), Global Strategic Management (2015-to date), Organization Theory and Design, **Financial Management, Mergers & Acquisitions, Project Management, **Coopetition Strategy**, and Tourism Services and Territorial Development. Since 2018 he is teaching the graduate core course in Digital Strategy and Marketing**

He has taught various courses in **International MBA** programs such as the ones of **Tuck School of Business at Dartmouth** and **IE Business School of Madrid**, as well in the Master in Management of the **University of Mannheim Business School**. He has also provided **executive education** for NH Hoteles Group, TAMA Group/Novatex, the National School of Administration of the Italian Government, and **LUISS Business School** in Rome and Milan

CONFERENCES PRESENTATIONS

Over 160 presentations of research works in international conferences and congresses: *Academy of Management, European Academy of Management, European Institute for Advances Studies in Management, European Society for the History of Economic Thought, History of Economics Society, European Group for Organization Studies, Schumpeter Society, Strategic Management Society*; and national: *Accademia Italiana di Economia Aziendale, and Sinergie*

INVITED PRESENTATIONS AND KEYNOTE SPEECHES

Over 80 invited presentations and keynote speeches in international universities and business schools, including: Cass Business School, City University London, Concordia University Montreal, Copenhagen Business School, Durham University, George Washington University, Georgia Tech, IE Business School Madrid, IESE Business School Barcelona, London Business School, Ohio State University, Polytechnic of Milan, Rutgers University, SDA Bocconi School of Management, SKEMA Business School, Sophia Antipolis, Tuck School of Business at Dartmouth, The Wharton School, University of Pennsylvania, University of Minnesota, Universidad de Madrid Carlos III, University of Cambridge, University of Mannheim, University of Maryland, University of Sussex, University of Umea, and Virginia Tech

ORGANIZATION OF CONFERENCES, CONFERENCE TRACKS AND SESSIONS

He has organized over 60 international conferences, tracks and conference sessions for substantial international institutions: *Academy of Management, Strategic Management Society, European Academy of Management, European Institute for Advanced Studies in Management, History of Economics Society, European Commission Collaborative Research Project, Strategic Management Review, and Small Business Economics: An Entrepreneurship Journal*; **and national institutions:** *University of Rome LUMSA, University of Catania, Department of Economics and Business, Catania School of Advanced Studies, Italian Society of Management, Italian Academy of Management and Italian Academy of Management Junior Chapter*

At Catania School of Advanced Studies he has organized and chaired a series of practice-oriented conferences for executives, institutional investors, and policy makers, such as: “Institutions for the territory: the new challenge of innovation. Startup, talent valorization and new employment for the territory” (2016), and “The Insurance Market: Economic and Juridical Features” (2014)

PUBLIC SERVICE

Member of Young Entrepreneurs Group of the Italian Association of Industrialists Palermo, of which he has been board member and treasurer, and member of National Committee “Euro-Mediterranean Area” at the Italian Association of Industrialists, Rome Head Office.

Founder of Bocconi Alumni Association Sicily Area, of which he has been **Area Leader** for a decade, and also member of the National Supervisory Board

AWARDS AND RECOGNITIONS

He has received several **international** research grants and academic recognitions for his work, including: the **Best Papers Proceedings of the Academy of Management** (twice), the **Outstanding Reviewer Award** from the Business Policy and Strategy Division of the Academy of Management, the **Luciano Jona Scholarship** from Compagnia di San Paolo in Turin, and the **National Research Council (CNR) Research Fellowship**, as well as nominations for the **Emerald Best International Symposium Award** from the Academy of Management, and for the **Best Paper Prize** at the Annual Conference of the Strategic Management Society.

He has been the recipient of the **Teaching Development Program Award** at the University of Catania for two consecutive years. His current award portfolio displays other significant awards: **Strategic Management Society Outstanding Service Award** for Charing the Cooperative Strategies Interest Group (2019); the **Special Recognition for Publishing Influential Work on Coopetition Studies** in the decade 2004-2014 presented by the Global Coopetition Research Network; the **CGIO Best Paper in International Corporate Governance** from the Academy of Management, International Management Division; and the Cooperative Strategies Interest Group **Distinguished Service Award** of the Strategic Management Society (2015).

WORK EXPERIENCE

He has developed a wide-ranging business experience in the periods in which he has worked in companies operating in LPG-liquid petroleum gas distribution and in the real estate industry

NESMA – Network of Entrepreneurs for Social Responsibility Advisory Board, 2019-to date	Rome
Region of Sicily – Regional Ministry of Economy Scientific Committee for the Elaboration of the Strategic Plan Sicilia 2030, 2018-2019 Coordinator of the Group “Services to Firms and Citizens”	Palermo

Region of Sicily – Regional Ministry of Economy Groupwork for the Regulations of Ircaac and Crias Merger (IRCA), 2018 Public body for concessional financing to cooperative and handicraft activities	Palermo
ENI Group – AGIPGAS Division DAG Srl – LPG Concessionary for Palermo Region Head of Total Quality Project, 1997-2001 Commercial and Administrative Activities, 1991-1997	Palermo
ENI Group – AGIPGAS Division Total Quality Achievement Project, 1992 Junior Corporate Consultant and Tutor, 1992-1994	Rome
Di Simone Consulting and Accounting Firm Chartered Consultant and Junior Business Advisor, 1991-1993	Palermo
FAIBER Srl – CFA-FIAT Group Suppliers Network Industrial firm producing resin components for automakers Board of Auditors, 1987-1994	Milan
COMAU SpA – CFA-FIAT Group Production Means and Systems Researcher, June 1989 Visited four industrial plants located in the Turin area Interviewed several company managers and staff members to prepare the applied part of Bocconi University graduate thesis	Turin
Corporate Property Investors – CPI (Private equity real estate investment trust, acquired by Simon Property Group, Inc. in 1998) Researcher, September 1987 Visited regional shopping centers in New Jersey and corporate headquarters in New York City Interviewed corporate managers and staff members	New York
Royal Bank of Canada Wealth Management Junior Financial Analyst, August-September 1987	New York

FINANCIAL AND SOCIO-ECONOMIC PRESS

He has organized a series of conferences, panels, symposia, and paper presentations regularly featured in popular and economic and financial press: *Il Sole24Ore, Il Denaro, Il Giornale di Sicilia, La Gazzetta del Sud, La Repubblica, La Sicilia, Live Sicilia, Milano Finanza/MFSicilia, I Vespri, Pure Magazine, Management Today, and Travelnostop*

He has published over twenty articles in the economic and financial press (*La Repubblica Affari&Finanza, Milano Finanza/MFSicilia, Giornale di Sicilia, Banca & Impresa in Sicilia, Management Notes, Twill, and StrumentiRes*) on various topical issues such as startups, startup city, business incubators, cooperation strategy, brain drain, innovation and technological development, **digital strategies, the role of universities in territorial development, managerial hubris, **new centrality of the Euro-Mediterranean area, China's Africa strategy**, private equity/venture capital, crowdfunding, post-Covid recovery and revitalization of tourism in Italy, and StMicroelectronics role in Grenoble and Catania.**

He has been invited speaker in various events organized by Alibaba, Aspen Institute Italia, Confindustria Sicilia, Intesa Sanpaolo, SMAU, and tag-Talent Garden.